



COMPANY OVERVIEW

Nash Harbor Solutions, LLC (NHS) is an Alaskan Native owned 8(a) company. NHS provides portfolio and program management support services, requirements management, and enterprise IT support services.

ANVC 8(a) Contracting Advantages

Certification and Listing:

SAM UEI: J97EQZ1LBGF3
CAGE: 7SGG2

Business Type:

Small Business Administration (SBA) Certified Alaskan Native 8(a) Company

Small Disadvantaged Business (SDB)

Primary NAICS Code:

- 541519

Other NAICS Codes:

- 541512
- 541611
- 541511
- 541613
- 541614
- 541618
- 561990

ANVC 8(a) Sole Source Contracting

As an Alaska Native Village Corporation (ANVC), we offer a unique, flexible, and streamlined sole source procurement option to our Government customers. Sole source contracting with NHS provides the Government with Federal Acquisition Regulation (FAR) and Code of Federal Regulations (CFR) provisioned methods to maximize performance, mission continuity, and Small Business goal achievement.

Sole Source Advantages

- ◆ Significantly accelerated procurement timeline, without the disruptions and delays resulting from complex source selection evaluations and potential protests.
- ◆ Accuracy, flexibility, and reliability through open discussions prior to award (*per 13 CFR 124.503*), competitive threshold exemptions (*per 48 CFR 19.805-1*), and common management and administrative services.
- ◆ Elimination of pre-award schedule risk due to the non-challengeable nature of ANVC sole source procurements (*per 13 CFR 124.517*).

Why an Alaska Native Village Corporation?

- ◆ The ceiling for a sole source contract award to other 8(a) companies is limited to \$4.5M for non-manufacturing and \$6.5M for manufacturing contracts.
- ◆ Unlike other 8(a) companies, ANVCs provide the Government with a virtually unlimited sole source ceiling (*per 48 CFR 6.303-1*).
- ◆ The Government may award a sole source contract to an ANVC 8(a) company for up to \$22M **without a Justification and Approval (J&A)**, and more than \$22M with a J&A, offering an unlimited threshold.
- ◆ The National Defense Authorization Act (NDAA) for Fiscal Year 2020 authorized Department of Defense Contracting Agencies to award an ANVC 8(a) sole source contract up to \$100M **without a J&A** (*Public Law No: 116-92*).

Accelerated Procurement Timeline

Measured in weeks rather than months, a sole source procurement provides the Government with NHS's expertise and demonstrated superb performance six times faster than a standard procurement. Since open discussions are authorized immediately following SBA approval, we can work directly with the client to ensure requirements and expectations are understood, tailored if necessary, and executed to the client's intent - No post award surprises.

NHS POINT OF CONTACT

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President

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ANC Sole Source Process

- 1 Develop SOW
- 2 Identify Budget
- 3 Submit Sole Source Solicitation to SBA
- 4 Receives SBA Response within 5 Days
- 5 Negotiate and Award Contract
- 6 Start Performance

1 to 4 Weeks

Flexibility & Proven Reliability

ANVC sole source procurements provide the Government with numerous advantages in creating agile and scalable contracting solutions by allowing open discussions and direct negotiations during all phases of the procurement following SBA approval. Additionally, only tribally-owned corporations such as ANVCs can offer sole source procurements protected from protests.

Standard Procurement

- 1 Develop SOW
- 2 Identify Budget
- 3 Identify Contract Vehicle
- 4 Develop Solicitation
- 5 Post Solicitation
- 6 Amend Solicitation
- 7 Receive and Evaluate Responses
- 8 Establish Competitive Range
- 9 Discussion, ENs, FPRs
- 10 Award Contract
- 11 Protests & Associated Delays
- 12 Start Performance

12-18 Months

NHS provides high-quality performance and reliable services to the U.S. Federal, State, and Local contracting marketplace.



U.S. Small Business
Administration

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